

Sales & Marketing-CM
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भारत संचार निगम लिमिटेड
(भारत सरकार का उपक्रम)
BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)

No. 27-11/2011-SM-CM/28

Date: 28.06.2011

To,

The Chief General Manager
All Telecom Circles/Districts
BSNL

SUB: - Clarification on discount/Commission for RCV/C-Top-up applicable to M/s BPCL -reg.

Kindly refer this office letter no. 27-11/2011-SM-CM 23.06.2011. In this regard it is clarified that the distribution of 4.4% commission/discount between **M/s BPCL & its retailers** for the sale of RCV/Top-up will be as given below:

- a. 0.6% for M/s BPCL
- b. 3.8% for distributor / retailer of M/s BPCL

AGM (S&M-CM)

Copy to:

1. CMD & all Directors, BSNL Board, New Delhi.
2. Sr. GM(ITPC), Hyderabad